

### Fund Objective

The Satrix Property Index Fund is a specialist index tracking fund which tracks the performance of the FTSE/JSE SA Listed Property Index (J253). The fund is rebalanced quarterly.

### Fund Strategy

We believe that the benchmark choice and resulting returns form the most important elements of an equity strategy - by investing in a passive vehicle the returns to investment strategies are known. By applying a full replication strategy there is no risk of deviation from the chosen benchmark. In order to reduce costs and minimise tracking error, Satrix Property Index Fund engages in scrip lending activities.

### Why choose this fund?

\*Investors wanting exposure to SA Listed Property stocks at a compelling cost.

\*The fund is a cost-effective, asset allocation tool which investors can use to diversify their portfolios with sector specific exposure.

\*Investors requiring an overall yield including both income generation and long-term capital appreciation.

### Fund Information

<b>ASISA Fund Classification</b>	SA - Real Estate - General
<b>Risk profile</b>	Aggressive
<b>Benchmark</b>	FTSE/JSE SA Listed Property Index (J253)
<b>Portfolio launch date</b>	Aug 2012
<b>Fee class launch date</b>	Aug 2012
<b>Minimum investment</b>	Manual: Lump sum: R10 000   Monthly: R500 SatrixNOW.co.za: No minimum
<b>Portfolio size</b>	R1 244.2 million
<b>Last two distributions</b>	Jun 2017: 40.23 cents per unit Dec 2017: 44.64 cents per unit
<b>Income decl. dates</b>	30 Jun   31 Dec
<b>Income price dates</b>	1st working day in July and January
<b>Valuation time of fund</b>	17:00
<b>Transaction cut off time</b>	Manual: 15:00 SatrixNOW.co.za: 13:30
<b>% of fund assets allocated to scrip lending desks</b>	Sanlam Investments: 35%   Investec: 35%
<b>Daily price information</b>	Local newspaper and www.satrix.co.za
<b>Repurchase period</b>	3 working days

### Fees (Incl. VAT)

	Retail Class (%)
<b>Advice initial fee (max.)</b>	N/A
<b>Manager initial fee</b>	N/A
<b>Advice annual fee (max.)</b>	1.14
<b>Manager annual fee</b>	0.52
<b>Total Expense Ratio (TER)</b>	0.51
<b>Transaction Cost (TC)</b>	0.09

Advice fee | Any advice fee is negotiable between the client and their financial advisor. An annual advice fee negotiated is paid via a repurchase of units from the investor.

The portfolio manager may borrow up to 10% of the market value of the portfolio to bridge insufficient liquidity. This fund is also available via certain LISPS (Linked Investment Service Providers), which levy their own fees.

Total Expense Ratio (TER) | The Total Expense Ratio (TER) is the charges incurred by the portfolio, for the payment of services rendered in the administration of the CIS. The TER is expressed as a percentage of the daily NAV of the CIS and calculated over a period of 1 year. The TER is calculated from 01 April 2017 to 30 April 2018. A higher TER does not imply a poor return nor does a low TER imply a good return.

The Transaction Cost (TC) is the cost incurred by the portfolio in the buying and selling of underlying assets. This is expressed as a percentage of the daily NAV of the CIS and calculated over a period of 1 year. Obtain the costs of an investment prior to investing by using the EAC calculator provided at www.satrix.co.za

### Top 10 Holdings

Securities	% of Portfolio
GrowthPoint	21.49
Redefine	16.16
NEPI ROCKCASTLE PLC	12.35
Hyprop	7.41
Resilient	5.44
Fortressa	5.28
Vukile	4.31
ATTACQ Limited	3.57
Fortress Income Fund	3.52
SA Corp Real Estate	3.21

Top 10 Holdings as at 30 Apr 2018

### Performance (Annualised) as at 30 Apr 2018 on a rolling monthly basis

Retail Class	Fund (%)	Benchmark (%)
1 year	(1.04)	(0.45)
3 year	1.74	2.00
5 year	6.63	7.17
Since inception	9.50	10.11

Annualized return is the weighted average compound growth rate over the period measured.

### Performance (Cumulative) as at 30 Apr 2018 on a rolling monthly basis

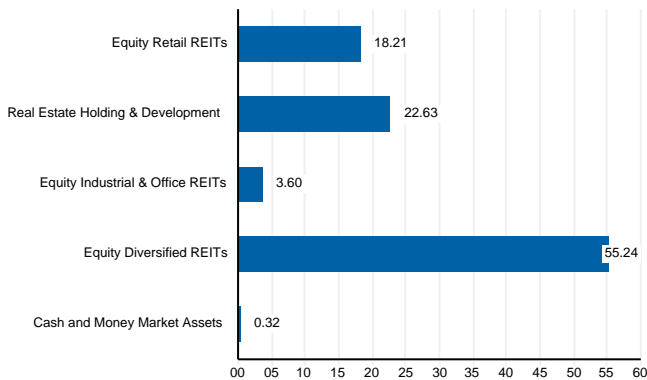
Retail Class	Fund (%)	Benchmark (%)
1 year	(1.04)	(0.45)
3 year	5.30	6.11
5 year	37.85	41.37
Since inception	68.49	73.96

Cumulative return is aggregate return of the portfolio for a specified period

### Actual highest and lowest annual returns\*

Highest Annual %	37.16
Lowest Annual %	(4.55)

### Asset Allocation



### Portfolio Manager(s) Quarterly Comment - 31 Mar 2018

#### Market Review

The FTSE/JSE SA Listed Property Index (SAPY) delivered a total return of -19.6% during the three months to the end of March 2018, mainly due to company-specific concerns. Relative to other asset classes, the SAPY materially underperformed equities (FTSE/JSE All Share Index: -6.0%; cash: 1.8%; bonds: 8.1%) over this period. On a rolling 12-month basis, the sector's total return is -7.1% due to the negative first quarter of 2018.

Due to the idiosyncratic nature of the SAPY's performance for the year to date, the typical correlation between property stocks, government bonds and the forex market has broken down.

The best-performing shares in the SAPY for the quarter included the likes of higher-yielding domestic mid-caps such as Accelerate, Arrowhead and Emira, as well as larger caps such as Growthpoint and Redefine, all materially outperforming the index with returns of between 5% and 15%. The rallies in these domestic names were driven largely by the change in the SA presidency, which in turn drove our local bond yields lower and the rand stronger. Of the rand hedges, Echo Polska also rebounded this year (about 10%) after its sell-off in 2017 on news of a director being arrested.

By contrast, the worst-performing shares in the quarter (which drove the average index down close to 20%) were the shares which were by far the best performers in 2017. Their sell-off was very dramatic, offsetting all the previous year's gains and more. The derating of Resilient, Fortress, Greenbay and NEPI Rockcastle - on concerns that these property counters entered into off-balance sheet loans, cross-holdings between the entities, possible insider trading, and aggressive capital raising at high multiples - explains the decline in the SAPY index. A rough estimate is that the SAPY would have delivered a return of about 3.5% excluding the four companies in question.

While there may be merit to the above concerns and hence a sell-off in these shares were justified, perhaps it has taken these particular shares, but also the average index with it, from one extreme (overvaluation) to the other (undervaluation).

#### Performance and actions

The quarter was very quiet on the corporate action front. With the March 2018 FTSE/JSE SAPY rebalance there were no additions to or deletions from the index, but the weightings of MAS Real Estate and Echo Polska increased while Resilient decreased in the index. The one-way turnover came to 0.7%.

Your fund outperformed its benchmark slightly mainly due to cash holdings in the portfolio (strong down market).

### Outlook

Following the weak first-quarter returns, the SAPY derated from a 6.8% clean forward yield at the end of 2017 to well over an 8% clean forward yield, with a two-year expected growth in dividends of about 7% p.a. and, in our view, longer-run growth in the CPI range of 4 - 6% p.a. This yield is now, for the first time in quite a while, at a discount (i.e. above) the SA long bond yield, which has related to around 8%.

At a macroeconomic level, a further 25-basis point cut (50 basis points over the past year) in domestic interest rates also benefits the sector. Indirectly this makes other competing asset classes, such as cash and bonds, less attractive for investors, which could lead to increased demand for riskier assets such as property and general equities.

### Portfolio Manager(s)

#### The Satrix Investment Team

### Management of Investments

The management of investments are outsourced to Sanlam Investment Management (Pty) Ltd, FSP 579, an authorised Financial Services Provider under the Financial Advisory and Intermediary Services Act, 2002.

### Risk Profile (Aggressive)

This is an aggressively managed, high-risk portfolio that aims to deliver capital growth over the long term (greater than 5 years). It is designed to track the benchmark. There may be some capital volatility in the short term, although higher returns may be expected from five years or beyond.

### Additional Information

Although all reasonable steps have been taken to ensure the information on this website/advertisement/brochure is accurate. The information to follow does not constitute financial advice as contemplated in terms of the Financial Advisory and Intermediary Services Act. Use or rely on this information at your own risk. Independent professional financial advice should always be sought before making an investment decision.

\*The highest and lowest annualised performance numbers are based on 10 non-overlapping one year periods or the number of non-overlapping one year periods from inception where performance history does not yet exist for 10 years.

The Sanlam Group is a full member of the Association for Savings and Investment SA. Collective investment schemes are generally medium- to long-term investments. Please note that past performances are not necessarily a guide to future performances, and that the value of investments / units / unit trusts may go down as well as up. A schedule of fees and charges and maximum commissions is available from the Manager, Satrix Managers (RF) (Pty) Ltd, a registered and approved Manager in Collective Investment Schemes in Securities. Additional information of the proposed investment, including brochures, application forms and annual or quarterly reports, can be obtained from the Manager, free of charge. Collective investments are traded at ruling prices and can engage in borrowing and scrip lending. Collective investments are calculated on a net asset value basis, which is the total market value of all assets in the portfolio including any income accruals and less any deductible expenses such as audit fees, brokerage and service fees. Actual investment performance of the portfolio and the investor will differ depending on the initial fees applicable, the actual investment date, and the date of reinvestment of income as well as dividend withholding tax. Forward pricing is used. The Manager does not provide any guarantee either with respect to the capital or the return of a portfolio. The performance of the portfolio depends on the underlying assets and variable market factors. Performance is based on NAV to NAV calculations with income reinvestments done on the ex-div date. Lump sum investment performances are quoted. The portfolio may invest in other unit trust portfolios which levy their own fees, and may result in a higher fee structure for our portfolio. All the portfolio options presented are approved collective investment schemes in terms of Collective Investment Schemes Control Act, No 45 of 2002 ("CISCA"). The fund may from time to time invest in foreign instruments which could be accompanied by additional risks as well as potential limitations on the availability of market information. The Manager has the right to close any portfolios to new investors to manage them more efficiently in accordance with their mandates. The portfolio management of all the portfolios is outsourced to financial services providers authorized in terms of the Financial Advisory and Intermediary Services Act, 2002. Standard Chartered Bank is the appointed trustee of the Satrix Managers Scheme.

### Trustee Information

#### Standard Chartered Bank

Tel no.: 011 217 6600, E-mail: [zatrustee.securities@sc.com](mailto:zatrustee.securities@sc.com)

### Glossary of Terms

#### Collective investment scheme (CIS)

A collective investment scheme (or unit trust) comprises a pool of assets such as equities, bonds, cash and listed property, which is managed by an investment manager and is governed by the Collective Investment Schemes Control Act no 45 of 2002. Each investor has a proportional stake in the CIS portfolio based on how much money he or she contributed. The word "unit" refers to the portion or part of the CIS portfolio that is owned by the investor. The "trust" is the financial instrument that is created in order to manage the investment. The trust enables financial experts to invest the money on behalf of the CIS investor.

#### Linked Investment Service Provider (LISP)

A Linked Investment Service Provider is a financial institution which packages, distributes and administers a broad range of unit trust based investments. Any investment made through these products gives an investor a single point of entry into a selection of different investments.

#### Index

An index is a unique grouping of shares, selected according to a pre-defined methodology e.g. largest market capitalisation or highest dividend yield. An index can be constructed to represent the overall market, a specific sector or a theme. The index performance can be used as a benchmark against which to compare active fund performances. A well-constructed index should be transparent, replicable and investable.

#### FTSE/JSE SA Listed Property Index (J253)

The FTSE/JSE SA Listed Property Index consists of the largest 20 liquid companies by market capitalisation in the Real Estate Investment and Services Sector and Real Estate Investment Trust Sector with a primary listing on the JSE.

#### Market cap weighted index

A market cap weighted index is created by giving weightings to shares according to the company's size (or capitalisation). The larger the company's market capitalisation, the larger its weighting in the index.

#### Market capitalisation (or market cap)

Market capitalisation (or market cap) is the total value of the issued shares of a publicly traded company; it is calculated by multiplying the current share price by the number of shares outstanding. This value is an indication of a company's size (or capitalisation).

#### Passive investment

Passive investment is a style of investing where a fund replicates the performance a particular market index. Passive investment vehicles include Exchange Traded Funds (ETF's) and index tracking unit trusts. They are so called because the portfolio manager doesn't choose the underlying portfolio. They simply replicate the index they have chosen to track.

#### Replication strategy

This fund employs a *full replication* strategy i.e. it replicates the index exactly by buying the same shares as those in the index in the same proportions, re-balancing whenever the index is rebalanced.

#### Total Expense Ratio (TER)

This is the total costs associated with managing and operating an investment (excluding administration, financial planning and servicing fees). These costs consist primarily of management fees and additional expenses such as trading fees, legal fees, auditor fees and other operational expenses. The total cost of the fund is divided by the fund's total assets under management to arrive at a percentage amount, which represents the TER.

#### Volatility

Volatility is a measure of 'risk', and refers to the extent to which the price of an investment or fund fluctuates over a certain period of time. Funds with a high volatility usually offer the potential for higher returns over the longer term than low volatility funds but also the potential for significant downside.

#### Tax Free Unit Trust

This Fund qualifies as a tax free investment according to section 12T of the Income Tax Act, with effect from 1 March 2015. South African individuals qualify for the associated tax benefits namely no tax on dividends, income or capital gains whilst still enjoying all the benefits of a unit trust. Note contributions to tax free investments are limited to R33 000 per tax year, with a lifetime limit of R500 000. Amounts invested in excess of these permissible thresholds are taxable.