### Fund Objective

This is a pure equity fund that aims to replicate the FTSE/JSE Dividend Plus Index. The appeal for an investor is the alternate weighting methodology (discussed below) to the traditional FTSE/JSE Top 40, which is a market cap weighted index. The fund is rebalanced bi-annually in March and September.

### Fund Strategy

We believe that the benchmark choice and resulting returns form the most important elements of an equity strategy - by investing in a passive vehicle the returns to investment strategies are known. By applying a full replication strategy, the fund will mirror the composition of the chosen benchmark.

### Why choose this fund?

1. The index which the fund replicates consists of 30 high dividend yielding companies within the universe of the FTSE/JSE Top 40 and FTSE/JSE Mid Cap Index (excl. Real Estate) that are expected to pay the best normal dividends over the forthcoming year.
2. The fund will have a low correlation with other indices on the JSE and accordingly, it provides an ideal product for diversifying investment portfolios.
3. It will appeal to investors seeking a high income portfolio.
4. This is a passive, 100% equity investment with no stock picking or asset allocation calls.
5. This fund could also serve as the core component of the equity portion of a client's portfolio.

### Top 10 Holdings

<table>
<thead>
<tr>
<th>Securities</th>
<th>% of Portfolio</th>
</tr>
</thead>
<tbody>
<tr>
<td>Exxaro</td>
<td>5.06</td>
</tr>
<tr>
<td>BTI Group</td>
<td>4.88</td>
</tr>
<tr>
<td>ARM</td>
<td>4.80</td>
</tr>
<tr>
<td>Kumba</td>
<td>4.07</td>
</tr>
<tr>
<td>NetCare</td>
<td>4.00</td>
</tr>
<tr>
<td>MOTUS HOLDINGS LTD</td>
<td>3.76</td>
</tr>
<tr>
<td>BHP GROUP PLC</td>
<td>3.62</td>
</tr>
<tr>
<td>Vodacom</td>
<td>3.49</td>
</tr>
<tr>
<td>ABSA Group Limited</td>
<td>3.26</td>
</tr>
<tr>
<td>Old Mutual Limited</td>
<td>3.21</td>
</tr>
</tbody>
</table>

Top 10 Holdings as at 29 Feb 2020

Performance (Annualised) as at 29 Feb 2020 on a rolling monthly basis

<table>
<thead>
<tr>
<th>Retail Class</th>
<th>Fund (%)</th>
<th>Benchmark (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 year</td>
<td>(14.13)</td>
<td>(13.25)</td>
</tr>
<tr>
<td>3 year</td>
<td>2.90</td>
<td>3.91</td>
</tr>
<tr>
<td>5 year</td>
<td>0.07</td>
<td>1.02</td>
</tr>
<tr>
<td>Since inception</td>
<td>5.95</td>
<td>7.03</td>
</tr>
</tbody>
</table>

Annualized return is the weighted average compound growth rate over the period measured.

Performance (Cumulative) as at 29 Feb 2020 on a rolling monthly basis

<table>
<thead>
<tr>
<th>Retail Class</th>
<th>Fund (%)</th>
<th>Benchmark (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 year</td>
<td>(14.13)</td>
<td>(13.25)</td>
</tr>
<tr>
<td>3 year</td>
<td>8.97</td>
<td>12.20</td>
</tr>
<tr>
<td>5 year</td>
<td>0.38</td>
<td>5.19</td>
</tr>
<tr>
<td>Since inception</td>
<td>63.46</td>
<td>78.10</td>
</tr>
</tbody>
</table>

Cumulative return is aggregate return of the portfolio for a specified period.

Actual highest and lowest annual returns*

<table>
<thead>
<tr>
<th></th>
<th>Fund (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Highest Annual %</td>
<td>29.34</td>
</tr>
<tr>
<td>Lowest Annual %</td>
<td>(19.91)</td>
</tr>
</tbody>
</table>

### Fund Information

**ASISA Fund Classification**: SA - Equity - General

**Risk profile**: Aggressive

**Benchmark**: FTSE/JSE Dividend Plus Index (J259)

**Portfolio launch date**: Aug 2011

**Fee class launch date**: Aug 2014

**Minimum investment**: Manual: Lump sum: R10 000 I Monthly: R500

**SatrixNOW.co.za**: No minimum

**Portfolio size**: R365.8 million

**Last two distributions**: 30 Jun 2019: 40.54 cents per unit

31 Dec 2019: 42.65 cents per unit

**Income decl. dates**: 30 Jun I 31 Dec

**Income price dates**: 1st working day in July and January

**Valuation time of fund**: 17:00

**Transaction cut off time**: Manual: 15:00

SatrixNOW.co.za: 13:30

**Daily price information**: www.satrix.co.za

**Repurchase period**: T+3

### Fees (Incl. VAT)

<table>
<thead>
<tr>
<th>Fees (Incl. VAT)</th>
<th>Retail Class (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Advice initial fee (max.)</td>
<td>N/A</td>
</tr>
<tr>
<td>Manager initial fee</td>
<td>N/A</td>
</tr>
<tr>
<td>Advice annual fee (max.)</td>
<td>1.15</td>
</tr>
<tr>
<td>Manager annual fee</td>
<td>0.52</td>
</tr>
<tr>
<td>Total Expense Ratio (TER)</td>
<td>0.57</td>
</tr>
<tr>
<td>Transaction Cost (TC)</td>
<td>0.46</td>
</tr>
</tbody>
</table>

Advice fee | Any advice fee is negotiable between the client and their financial advisor. An annual advice fee negotiated is paid via a repurchase of units from the investor. The portfolio manager may borrow up to 10% of the market value of the portfolio to bridge insufficient liquidity. This fund is also available via certain LISPS (Linked Investment Service Providers), which levy their own fees.
from Momentum, Quality and Low Volatility into Value, but this was short-lived and no structural shift in the trend of the Value factor performance seems to have occurred.

Locally, the fourth quarter of 2019 ended the year in strong favour of Momentum factors, as Price Momentum once again showed the strongest performance, backed up by Earnings Revisions. Quality factors performed poorly in 2019 and in the fourth quarter Return on Equity as well as Debt to Equity delivered disappointing returns. Value factors also performed poorly in the fourth quarter with Dividend Yield and Price to Book delivering negative returns. On the positive side Price to Book had a positive 2019 while Dividend Yield was one of the poorest performing factors over the year.

The Dividend Yield strategy of the fund underperformed the benchmark FTSE/JSE Shareholder Weighted All Share Index (SWIX) by 2.1% over the quarter. From a sector perspective the underweight position in platinum shares generally accounted for the majority of the underperformance.

In terms of stock selection, the largest contributions to outperformance over the quarter came from not holding Naspers as well as overweight positions in African Rainbow Minerals, Exxaro Resources, Motus Holdings, Woolworths and Kumba Iron Ore. Detractors in relative performance came from overweight positions in Telkom, JSE and Truworths as well as underweight positions in Sibanye Gold, Anglo American Platinum, Impala Platinum and Sasol.

The fund was rebalanced in September and the next index rebalancing will occur in March 2020. As at 31 December 2019 the fund is overweight Resources relative to the SWIX with a moderate underweight position in Financials and Industrials.

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The portfolio manager(s) for the Satrix Investment Team

Management of Investments

The management of investments are outsourced to Sanlam Investment Management (Pty) Ltd, FSP 579, an authorised Financial Services Provider under the Financial Advisory and Intermediary Services Act, 2002.
Risk Profile (Aggressive)

This is an aggressively managed, high-risk portfolio that aims to deliver capital growth over the long term (greater than 5 years). This portfolio is designed to track the benchmark and is a pure equity fund. There may be some capital volatility in the short term, although higher returns may be expected from five years or beyond.

Additional Information

Although all reasonable steps have been taken to ensure the information on this website/advertisement/brochure is accurate, the information to follow does not constitute financial advice as contemplated in terms of the Financial Advisory and Intermediary Services Act. Use or rely on this information at your own risk. Independent professional financial advice should always be sought before making an investment decision.

*The highest and lowest annualised performance numbers are based on 10 non-overlapping one year periods or the number of non-overlapping one year periods from inception where performance history does not yet exist for 10 years.

The Sanlam Group is a full member of the Association for Savings and Investment SA. Collective investment schemes are generally medium- to long-term investments. Please note that past performances are not necessarily a guide to future performances, and that the value of investments / units / unit trusts may go down as well as up. A schedule of fees and charges and maximum commissions is available from the Manager, Satrix Managers (RF) (Pty) Ltd, a registered and approved Manager in Collective Investment Schemes in Securities. Additional information of the proposed investment, including brochures, application forms and annual or quarterly reports, can be obtained from the Manager, free of charge. Collective investments are traded at ruling prices and can engage in borrowing and scrip lending. Collective investments are calculated on a net asset value basis, which is the total market value of all assets in the portfolio including any income accruals and less any deductible expenses such as audit fees, brokerage and service fees. Actual investment performance of the portfolio and the investor will differ depending on the initial fees applicable, the actual investment date, and the date of reinvestment of income as well as dividend withholding tax. Forward pricing is used. The Manager does not provide any guarantee either with respect to the capital or the return of a portfolio. The performance of the portfolio depends on the underlying assets and variable market factors. Performance is based on NAV to NAV calculations with income reinvestments done on the ex-div date. Lump sum investment performances are quoted. The portfolio may invest in other unit trust portfolios which levy their own fees, and may result in a higher fee structure for our portfolio. All the portfolio options presented are approved collective investment schemes in terms of Collective Investment Schemes Control Act, No 45 of 2002 (“CISCACA”). The fund may from time to time invest in foreign instruments which could be accompanied by additional risks as well as potential limitations on the availability of market information. The Manager has the right to close any of these investments / units / unit trusts to new investors to manage them more efficiently in accordance with their mandates.

The portfolio management of all the portfolios is outsourced to financial services providers authorized in terms of the Financial Advisory and Intermediary Services Act, 2002. Standard Chartered Bank is the appointed trustee of the Satrix Managers Scheme.

Trustee Information

**Standard Chartered Bank**

Tel no.: 011 217 6600, E-mail: zatrustee.securities@sc.com

Glossary of Terms

**Alternate weighting methodology**

Most major market indices are based on a market cap weighting. An alternate weighting puts more emphasis (weighting) on stocks that meet specific criteria. Alternate weighting indices use different weighting methodologies, such as price weighted, equal weighted, earnings weighted and revenues weighted, to construct these indices.

**Collective investment scheme (CIS)**

A collective investment scheme (or unit trust) comprises a pool of assets such as equities, bonds, cash and listed property, which is managed by an investment manager and is governed by the Collective Investment Schemes Control Act No 45 of 2002. Each investor has a proportional stake in the CIS portfolio based on how much money he or she contributed. The word “unit” refers to the portion or part of the CIS portfolio that is owned by the investor. The “trust” is the financial instrument that is created in order to manage the investment. The trust enables financial experts to invest the money on behalf of the CIS investor.

**Dividends**

A dividend is a payment made by a company to its shareholders, usually as a distribution of profits.

**Equities**

Equities are shares that represent an investor’s or an individual’s ownership in a listed company. These shares are also the “vehicle” through which they are able to share in the profits made by the company. As the company grows, and the expectation of improved profits increases, the market price of the share will increase which translates into a capital gain for the shareholder. Similarly, negative sentiment about the company will result in the share price falling. Shares / equities are usually considered to have the potential for the highest return of all the investment classes but also have the highest level of risk i.e. share investments have the most volatile returns over the short term. An investment in equities should be viewed with a 7 to 10-year horizon.

**FTSE/JSE Dividend + Index (J259)**

The FTSE/JSE Dividend + Index consists of the 30 highest dividend yielding companies, within the universe of the FTSE/JSE Top 40 and FTSE/JSE Mid Cap Index (excl. Real Estate), that are entitled to pay the best normal dividends over the forthcoming year. These shares are chosen by looking at the one year consensus dividend yield forecasts of stock market analysts on both the buy and the sell side. The index

**Index**

An index is a unique grouping of shares, selected according to a pre-defined methodology e.g. largest market capitalisation or highest dividend yield. An index can be constructed to represent the overall market, a specific sector or a theme. The index performance can be used as a benchmark against which to compare active fund performances. A well-constructed index should be transparent, replicable and investable.

**Linked Investment Service Provider (LISP)**

A Linked Investment Service Provider is a financial institution which packages, distributes and administers a broad range of linked investment units. The trust invests in these investment products and these products gives an investor a single point of entry into a selection of different investments.

**Market capital weighted index**

A market capital weighted index is created by giving weightings to shares according to the company’s size (or capitalisation). The larger the company’s market capitalisation, the larger it’s weighting in the index.

**Market capitalisation (or market cap)**

Market capitalisation (or market cap) is the total value of the issued shares of a publicly traded company. It is calculated by multiplying the current share price by the number of shares outstanding. This value is an indication of a company’s size (or capitalisation).

**Passive investment**

Passive investment is a style of investing where a fund replicates the performance a particular market index. Passive investment vehicles include Exchange Traded Funds (ETF’s) and index tracking unit trusts. They are so called because the portfolio manager doesn’t choose the underlying portfolio. They simply replicate the index they have chosen to track.

**Pure equity fund**

A pure equity fund invests only in equities (also referred to as stocks or shares) and aims to achieve active capital growth over the very long term. This type of fund will experience volatility in the short term.

**Replication strategy**

This employs a full replication strategy i.e. it replicates the index exactly by buying the same shares as those in the index in the same proportions, rebalancing whenever the index is rebalanced.

**Tax Free Investing**

This Fund qualifies as a tax free investment according to section 12T of the Income Tax Act, with effect from 1 March 2015. South African individuals qualify for the associated tax benefits namely no tax on dividends, income or capital gains whilst still enjoying all the benefits of a unit trust. Note contributions to tax free investments are limited to R33 000 per tax year, with a lifetime limit of R50 000. Amounts invested in excess of these permissible thresholds are subject to tax penalties.

**Total Expense Ratio (TER)**

This is the total costs associated with managing and operating an investment (excluding administration, financial planning and servicing fees). These costs consist primarily of management fees and administrative expenses such as trading fees, legal fees, auditor fees and other operational expenses. The total cost of the fund is divided by the fund’s total assets under management to arrive at a percentage amount, which represents the TER.

**Volatility**

Volatility is a measure of ‘risk’, and refers to the extent to which the price of an investment or fund fluctuates over a certain period of time. Funds with a high volatility usually offer the potential for higher returns over the longer term than low volatility funds but also the potential for significant downside.

Manager Information: Satrix Managers (RF) Pty Ltd (Reg. No. 2004/009205/07), 4th Floor, Building 2, 11 Alice Lane, Sandown, 2146.